

Wholesale Overlay Matrix

This document is a summary of most of NewRez guideline overlays to Conventional, FHA and VA requirements. This document should be used as a reference tool in conjunction with the NewRez Product Profiles, Sellers Guide, and the appropriate underwriting guidelines.

Topic	Overlay	
General Overlays - All Products (Conventional, FHA and VA)		
4506-T Tax Transcripts	 The 4506-T form must be processed, and transcripts obtained, prior to closing, in the following circumstances. (Refer to the Income section of the applicable product profile for full details.) Wage Earners Handwritten paystubs are used as verification of income (W-2 transcripts acceptable unless other sources of income utilized) There is a relationship between the parties (W-2 transcripts acceptable unless other sources of income utilized) Self-Employed Personal tax transcripts are required. Business tax transcripts must be obtained if income from the business does not flow through to the borrower's personal tax returns or business income appearing on personal transcripts is not consistent with the income on the business tax returns The following are excluded: FHA Non-credit Qualify Streamline 	
	 VA IRRRL IRS Form 4506-T for Business Tax Returns IRS Form 4506-T for the business must be signed prior to closing, for FHA, VA, and USDA transactions 	
Ineligible Borrowers	 Borrowers with Diplomatic Immunity Borrowers without a valid SSN (ITINs are not accepted) Principals/Owners of NewRez Third Party Originators Transactions where the loan originator is acting in another real estate related role except for loan officers who are appropriately licensed in the state of CA or FL who are acting as the buyer's agent. Appropriate disclosures are required. 	
Living Trust (Inter-Vivos Revocable Trust)	All trusts must be approved by NewRez Legal prior to loan approval	
Non-Arm's Length Transactions / At-Interest Transactions	Short sale transactions and property flips are not permitted	
Power of Attorney (POA)	The use of a POA must be approved by NewRez Legal. Not permitted with cash out refinances.	
Verification of Deposit (VOD)	Written Verifications of Deposit (VOD) are not acceptable.	
	Conventional Overlays	
Age of Documentation Credit Scores	All income and asset documentation must be 60 days old as of the Note date. Loans with no credit scores are not permitted regardless of AUS score Purchase and Rate & Term Refi: 640 Cash Out Refi: 660	
Employment After Note Date	 Investment Properties and Manufactured Housing:660 The employment start date must be within 90 days of the Note date. 	
Escrow Waivers	Permitted on LTVs ≤ 80% unless otherwise permitted by state law	
Extenuating Circumstances	Extenuating Circumstances for derogatory credit are permitted for DU loans	
Gift Funds	Borrowers must contribute a minimum of 5% own funds when the loan is secured by a manufactured home.	
Ineligible Appraisal Ineligible Assets	 Cryptocurrency, such as Bitcoin, may not be used for down payment, closing costs or reserves. UTMA accounts Cash on Hand (HomeReady/Home Possible) Sweat Equity (HomeReady/Home Possible) 	

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Topic	Overlay
Ineligible Borrowers	Borrowers living in the U.S. under Deferred Action for Childhood Arrivals (DACA)
	Borrowers without a valid SSN (ITINs are not accepted)
Ineligible Programs	1031 Reverse Exchanges Freddie Mac GreenChoice
	Fannie Mae Homestyle Renovation Land trusts
	Fannie Mae MH Advantage Leaseholds secured by Indian/Tribal lands
	Fannie Mae Rural High Needs Waiver Mortgage Credit Certificates (MCC)
	Freddie Mac CHOICEHome Temporary Buydowns
Ineligible Properties	Properties encumbered with private transfer fee Properties appraised with a property condition of
	covenants C5
	 Properties subject to a right of redemption
Manual Underwriting	Not permitted
Manufactured Housing	Eligibility
	Credit score 660
	Borrower must have 5% own funds into transaction
	Property Features • Minimum 600 square feet
	Cannot be located in mobile home park Mixed-use not permitted
	MH condo, leasehold, co-op, or hobby farms not Must be doublewide
	permitted • Newly constructed not permitted
	Accessory Unit not permitted
No cash-out Refinance	Cash out amount not to exceed \$2,000 or 2% of the loan amount (Freddie Mac's allowance for 1% cash back not
21 1 10 1 11 1	permitted).
Principal Curtailment	A principal curtailment is permitted up to the lesser of 2% of the loan amount or \$2,500
Rental Income	Subject Investment Property Transaction Tor purphase transactions when rental income from the subject investment property is used for lean
	 For purchase transactions, when rental income from the subject investment property is used for loan qualification a vacancy factor of 50% must be applied to the rental income
	Refinance transactions require evidence of the most recent two (2) months of receipt of rental income
	Three (3) months reserves are required in addition to standard reserve requirements per the product
	Rental Income from Other Real Estate Owned
	The use of rental income from other real estate owned requires evidence of the most recent two (2)
	months receipt of rental income for each rental property owned
	Three (3) months reserves required for each rental property owned in addition to standard reserve
	requirements per product if rental income is used to qualify
	Conversion of a Primary Residence to a Second Home or Investment Property
	For conversion to a second home, the PITIA of the property must be used in qualifying.
	For conversion to an investment property, the PITIA of the property must be used in qualifying, unless
	rental income is being used to offset the payment.
	The following is required when using rental income to qualify:
	 Additional six (6) months reserves (PITIA of the property being converted to a rental property) and
	o Proof of receipt of security deposit and
	Proof of receipt of first month's rent if required by lease
Self-Employed Borrowers	• In instances where DU/LPA allows for only one (1)-year tax returns on a self-employed borrower(s), the tax
	returns must be for the most recent tax year.
	2020 year-to-date profit and loss statement
Texas (f)(2)	Attorney review required

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Topic	Overlay
Verification of Employment (VOE)	A Written Verification of Employment (VOE) as standalone documentation is not permitted unless obtained through a 3rd party vendor (e.g., The Work Number) except when: The borrower works for an interested party to the transaction (tax returns required) The borrower works for a family member (tax returns required)
	FHA Overlays
Age of Documentation	All income and asset documents can be no more than 60 days old as of the Note date
Assets - Ineligible	 1031 Reverse Exchanges Cash on Hand/Mattress Money Cryptocurrency, i.e. Bitcoin, cannot be used Pooled Funds Sweat Equity UTMA/Custodial Accounts for minors (cannot be used used by account custodian)
Business Assets	 Business Assets are allowed for down payment and closing costs if the following are met: the borrower must be the majority owner of the business, business assets may not be used for reserves, the use of these funds must be documented as having no negative impact on the business's livelihood.
Chapter 13 Bankruptcy	Chapter 13 bankruptcy is not permitted until the bankruptcy has been discharged
CLTV: Purchase	CLTV: 96.5%
Condominiums	Must have an unexpired FHA Approval. DELRAP are ineligible.
Down Payment Assistance	 Purchase 680 to 55% DTI 640 to 50% DTI Rate & Term and Simple Refinances 680 to 55% DTI 640 to 50% DTI Cash-Out Refi 660 to 45%DTI FHA Streamline Refinance Credit Qualifying Portfolio: 620 to 50% DTI Credit Qualifying Non-Portfolio: 660 to 43% Non-Credit Qualifying Portfolio: 620 Non-Credit Qualifying Non-Portfolio: 640 Manufactured Housing – Purchase, Rate & Term Refi, Portfolio Streamline, Simple Refi 660 to 45% DTI Each borrower must have a valid and usable score from at least two credit reporting agencies. Not permitted
Eligible Borrowers	All borrowers must have social security numbers.
Ineligible Programs	 203K Rehab loans Building on Own Land Construction to Permanent (CTP) Financing where the original note is modified is not eligible Energy Efficient Mortgages (EEM) Graduated Payment Mortgages (GPM) Growing Equity Mortgages (GEM) HUD approved secondary residences Indian Reservations (Section 184 loans) Mortgage Credit Certificates (MCCs) Temporary Buydowns Transactions where the loan originator is acting in another real estate related role except for loan officers who are appropriately licensed in the state of CA or FL who are acting as the buyer's agent.
Ineligible Properties	 Co-ops Live-Work Units Non-Warrantable Condos Properties with a condition of C5 or worse Properties encumbered with private transfer fee Properties subject to right of redemption Properties with manufactured home on site being used as storage

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Topic	Overlay
Manufactured Housing	Eligibility Minimum credit score: 660 Minimum credit score: 660 Fixed rate only MH condo, leasehold or co-op not permitted Minimum 600 square feet Approve/Accept required Must be doublewide
	 Borrower must have 3.5% own funds into transaction Not permitted Cash-Out Refi Non-Portfolio Streamline Refi Newly constructed not permitted existing and permanently affixed to site for minimum of 12 months prior to case # assignment
Non-Traditional Credit	Not permitted
Principal Curtailment	FHA Refinances: Maximum principal curtailment is \$500
Renegotiated Purchase Agreement	Re-negotiated Purchase Agreements are not permitted
Rental Income	 Rental Income from Other Real Estate Owned The use of rental income from other real estate owned requires evidence of the most recent two (2) months' receipt of rental income for each rental property owned (only applies to properties that utilize rental income for qualification) Three (3) months' reserves required for each rental property owned in addition to standard reserve requirements per product if rental income is used to qualify
Streamline Refinances	 Max LTV/CLTV 97.75% Netting Escrows: Only when the payoff reflects the netting of escrows or existing NewRez Portfolio loan Require a Tri-Merge Credit Report; Portfolio loans, only the mortgage history is reviewed Non-Mortgage Debt: Non-Credit Qualifying Streamline Refinances for Non-Portfolio loans - loan must be originated as a Credit Qualifying Streamline Refinance if non-mortgage debt shows multiple 60+ day derogatory payments in the most recent six (6) months.
Subordinate Financing	Not permitted
Underwriting	Refer/Eligible, Manual Underwrite/Downgrade are not permitted, with the exception of Streamline Refinances.
	VA Overlays
Age of Documentation	Income and asset documents can be no more than 60 days old as of the Note date
Assets	 Business Assets are allowed for down payment and closing costs if the following are met: the borrower must be the majority owner of the business; business assets may not be used for reserves; the use of these funds must be documented as having no negative impact on the business's livelihood.
	Down payment Assistance: We do not offer VA approvals for non-profits. Ineligible Assets: 1031 Reverse Exchanges Cash on Hand/Mattress Money Cryptocurrency, such as Bitcoin, may not be used for down payment, closing costs or reserves. Custodial Accounts for minors Pooled Funds
Credit	Credit IRRRL: Tri-merged Credit Report is required
	 Derogatory Credit: Bankruptcies: Chapter 7 must be discharged 24 months preceding application date Chapter 13 must have been entered at least 12 months preceding application date and paid as agreed. Plan must be paid out and discharged prior to closing. Proceeds may not be used to pay off BK balance.

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Topic	Overlay
	 Extenuating Circumstances for Bankruptcy or Foreclosure: Not permitted for seasoning Short Sales Short Sales with or without mortgage late payments that were completed over one year but < 2 years will require a letter of explanation and supporting documentation to establish an extenuating circumstance and to confirm short sale was not due to credit negligence or taking advantage of a declining market.
Credit Score/DTI/ Loan Amount	 Purchase 640 to \$1,000,000-55%DTI Cash-Out Refi 640 to \$1,000,000-50%DTI Manufactured Homes 640 to \$510,400-50%DTI
	IRRRL Portfolio Primary Residence and Investment Properties 620 to \$1,000,000-55% DTI Non-Portfolio Primary Residence and Investment Properties 640 to \$1,000,000-50% DTI
Employed by Family	 Borrower's signed and completed personal federal income tax returns for the most recent two-year period, and YTD paystub documenting at least 30 days of income W-2s for the most recent two years.
Employment After Note Date	The employment start date must be within 90 days of the Note date.
Forbearance Mortgage Payment	NewRez requires that one payment must have been made in the month due after the date of forbearance completion and prior to loan application.
Ineligible Programs	 Construction to Permanent (CTP) financing where the original note is modified Energy Efficient Mortgages (EEMs) Farm Residence Loans Graduated Payment Mortgages (GPM) Growing Equity Mortgages (GEM) Leaseholds secured by Indian/Tribal lands Loans with HPML or Section 32 Military Impacted Areas Section 8 Loans Specially Adapted Housing Supplemental Loans Temporary Buydowns
Ineligible Properties	 Manufactured / Mobile Homes not permanently affixed Co-ops Live-Work Units Indian Tribal land Properties with manufactured on site being used as storage Land Trusts Properties encumbered with private transfer fee covenants Properties which are subject to right of redemption
Liabilities	Revolving debt cannot be paid down to qualify. Revolving debt may be paid off to qualify without the requirement of the account(s) to be closed if the following circumstances are met: Credit Score 680 or greater Credit Score less than 680 to be closed upon payoff. Proof of the debt being paid and closed prior to CTC must be provided except in the case of a cash-out refinance where the debt must be closed prior to loan closing, but may be paid-off at closing with loan proceeds as detailed on the Closing Disclosure Regardless of AUS score revolving debt paid off requires documentation for source of funds used to pay account(s) off

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Topic	Overlay
LTV/CLTV/Credit Score	 Purchase: Maximum 100% LTV/CLTV with 640 Credit Score Cash Out: Maximum 90% LTV/CLTV (includes financed VA Funding Fee) with 640 Credit Score IRRL LTV based off total loan amount and original loan balance Portfolio Primary Residence and Investment Properties: LTV/CLTV-Follow VA with 620 Credit Score Non-Portfolio Investment Properties: Maximum 100% LTV/CLTV with 640 Credit Score
Manufactured Housing	Eligibility Minimum Credit Score 640 Cannot be in mobile home park MH condo, leasehold, co-op, or hobby farms not permitted Minimum 600 square feet Mixed-use not permitted Must be doublewide IRRRL not permitted
Mortgage History	IRRRL: 0x30x6
Principal Curtailments / Reductions	 Permitted; curtailments due to excess Lender Credit must be reviewed in order to ensure the borrower's best interest IRRRL: Maximum principal curtailment is \$500
Rental Income	 Rental Income from Other Real Estate Owned The use of rental income from other real estate owned requires evidence of the most recent two (2) months' receipt of rental income for each rental property owned (only applies to properties that utilize rental income for qualification) Three (3) months' reserves required for each rental property owned in addition to standard reserve requirements per product if rental income is used to qualify
Underwriting	VA loans must receive a DU Approve or LPA Accept except for VA IRRRLs which must be manually underwritten.
	USDA Overlays
Age of Documentation	All income and asset documents can be no more than 60 days old as of the Note date
Credit Score	 Purchase and Standard Rate & Term (Non-Streamlined) Refinances: 680 Streamlined Refinance: 700 Streamlined Assist Refinance: 700
Debt to Income	 Purchase, Standard Rate & Term (Non-Streamlined) Refinances: 44% Streamlined Refinance: 44%
Loan Amount	Maximum loan amount \$510,400
LTV/CLTV	100% LTV/CLTV
Rental Income	 Rental Income from Other Real Estate Owned When rental income from other real estate owned is being used to qualify, the following is required: Evidence of the most recent two (2) months receipt of rental income for each rental property owned, and Three (3) months' reserves required for each rental property owned in addition to standard reserves required per product.
Underwriting	Manual Underwrite is not permitted except for Streamline Assist
Ineligible Programs	 Rural Energy Plus Energy Efficient Mortgage Repair and Rehabilitation Loan Pilot Refinances

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