# DTC, Retail/JV, Wholesale

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	Conventional Conforming		
Verbal Verification of	A verbal Re-verification of Employment (VVOE) within ten (10) business days of the Note date is		
Employment	required. When a WOE cannot be obtained, one of the following may be obtained as an alternative.		
<u>2020-026</u>	An email directly from employer:		
	<ul> <li>Must be from the employer's email address, such as <u>name@company.com</u> (no Gmail,</li> </ul>		
	yahoo, etc.)		
	<ul> <li>Must be from the borrower's direct supervisor/manager or the employer's Human</li> </ul>		
	Resources department,		
	<ul> <li>Must contain all the standard information required on a WOE, including the name, title,</li> </ul>		
	and phone number of the person providing the verification, and		
	<ul> <li>Must identify the borrower's name and current employment status.</li> </ul>		
	• Paystub		
	o A year-to-date paystub from the pay period that immediately precedes the Note date. The		
	business income should be consistent with the paystub used for qualification and the AUS		
	findings, with no decrease or adverse change in earnings.		
	Self-Employed Borrowers		
	<ul> <li>Verification that the borrower's business remains operational must be done within ten</li> </ul>		
	(10) calendar days of the Note date.		
Self-Employed	Extra diligence must be performed to determine stability		
Borrowers	Profit and Loss Statement and balance sheet must be dated no more than 30 calendar days prior      All the North All the Statement and balance sheet must be dated no more than 30 calendar days prior      The North All the Statement and balance sheet must be dated no more than 30 calendar days prior      The North All the Statement and balance sheet must be dated no more than 30 calendar days prior      The North All the Statement and balance sheet must be dated no more than 30 calendar days prior      The North All the Statement and balance sheet must be dated no more than 30 calendar days prior      The North All the Statement and balance sheet must be dated no more than 30 calendar days prior      The North All the Statement and balance sheet must be dated no more than 30 calendar days prior      The North All the Statement and balance sheet must be dated no more than 30 calendar days prior      The North All the Statement and balance sheet must be dated no more than 30 calendar days prior the Statement and balance sheet must be dated no more than 30 calendar days prior the Statement and Balance sheet must be dated no more than 30 calendar days prior the Statement and Balance sheet must be dated no more than 30 calendar days prior the Statement and Balance sheet must be dated no more than 30 calendar days prior the Statement and Balance sheet must be dated no more than 30 calendar days prior the Statement and Balance sheet must be dated no more than 30 calendar days prior the Statement and Balance sheet must be dated no more than 30 calendar days prior the Statement and Balance sheet must be dated no more than 30 calendar days prior the Statement and Balance sheet must be dated no more than 30 calendar days prior the Statement and Balance sheet must be dated no more than 30 calendar days prior the Statement and Balance sheet must be dated no more than 30 calendar days prior the Statement and Balance sheet must be dated no more than 30 calendar days prior the Statement and Balance sheet must be dated no m		
<u>2020-073</u>	to the Note date		
	<ul> <li>Option One</li> <li>Unaudited 2020 YTD P&amp;L broken out by quarter (Jan to March, April to June, etc.), and balance sheet, signed by the borrower. Month to month or additional documentation may be necessary to show income trending</li> <li>Unaudited 2019 P&amp;L and balance sheet, if 2019 tax returns not filed, signed by the borrower</li> <li>Two months of business bank statements no older than the latest two months shown on the YTD P&amp;L</li> </ul>		
	<ul> <li>Option Two</li> <li>Audited 2020 YTD P&amp;L and balance sheet</li> <li>Audited or unaudited 2019 P&amp;L, and balance sheet, if 2019 tax returns not filed, signed by the borrower</li> </ul>		
	<ul> <li>The following must be done:</li> <li>Complete NewRez Income Worksheet or other Cash Flow Analysis form and Bank Statement and Profit and Loss Statement comparison worksheet</li> <li>Assess impact to business</li> <li>Establish monthly income and stability</li> <li>Business assets clarification. Proceeds from SBA PPP or other similar COVID-19 related programs are not considered business assets and are not eligible funds for the transaction</li> </ul>		
Suspension of Tax	Temporarily not required as outlined in the Product Profiles		
Transcripts			
<u>2020-031</u>			

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Age of	Income and asset documentation must be 60 days old as of the Note date, including third-party				
Documentation	employment verification (existing and new construction), and excluding military income				
<u>2020-044</u>					
Stock, Bonds, Mutual	Stocks, Bonds, Mutual Funds				
Funds	When used for down payment or closing costs, evidence of the borrower's actual receipt of funds				
2020-044	realized from the sale or liquidation must be documented in all cases.				
				e asset must be conside	red, and liquidation is
	not required	, ,			, ,
Forbearance	All of the following must be done:				
<u>2020-069</u>	<ul> <li>Review credit report to determine the status of all mortgage loans</li> </ul>				
<u>2020-072</u> - FAQ					
<u> 2020 072</u> 171Q	• Perform additional due diligence for each mortgage loan not related to the subject transaction to determine whether the payments are current as of the Note date (current: all mortgage payments paid in the month prior to the Note date)			•	
				iii mortgage payments	
	·	•		rty verification service	
		-	·	rty verification service	
	<ul> <li>Payoff statement (loan being paid off)</li> <li>Latest mortgage account statement from borrower</li> </ul>				
Property Valuations	<ul><li>Loan Purpose</li></ul>	LTV	Occupancy	Ownership of Loan	Permitted
2020-026	Loan Purpose	LIV	Occupancy	being Refinanced	Appraisals
	Durchage and New	11n to 070/	Drive en cresidence	being Kennanceu	
2020-048	Purchase and New	Up to 97%	Primary residence		Interior and
	Construction				Exterior
	Properties <sup>1</sup>			NA	appraisal, Desktop
				INA	appraisal, or
					Exterior-only
					appraisal <sup>1</sup>
		≤ 85%	Second home		Interior and
		≥ 8570	Investment		Exterior
					appraisal,
			property	NA	Desktop
					appraisal, or
					Exterior-only
					appraisal <sup>1</sup>
		> 85%	Second home		Interior and Exterior
				NA	appraisal
	Rate & Term	Standard	All	Fannie Mae-	Interior and
	Refinance	guidelines		owned	Exterior
	(LCOR and NCO)	g		Freddie Mac-owned	appraisal, or
	(=00.10.100)				Exterior-only
					appraisal
				Not Fannie	Interior and Exterior
				Mae-owned	appraisal
				Not Freddie Mac-	
				owned	
				OWING	

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	0 1 100			1	
	Cash-out Refinance		Fannie Mae or	Interior and Exterior	
			not Fannie	appraisal	
			Mae-owned		
			Freddie Mac or		
			not Freddie		
			Mac-owned		
	<sup>1</sup> Exterior-only not permitted on new construction loans.				
	Rate and Term refinance lo	ans should be run throເ	igh DU or LPA in accord	ance with the	
	current owner of the loan and should be closed based upon the respective DU Findings			DU Findings	
	Report or LPA Feedback Ce				
			,		
	Evample: A rate and term re	finance of a loan owned h	w Fannio Mao should bo	originated using DII	
	Example: A rate and term re		ly Familie Mae Should be	originated using Do.	
		FHA			
Re-verification of	<ul> <li>Re-verification of employ</li> </ul>	ment within ten (10) cale	ndar days of the Note da	te is waived	
Employment	provided:				
2020-038	<ul> <li>that the lender is not aware of any loss of employment by the borrower, and</li> </ul>			rower, and	
2020-093		nsactions, evidence that t			
2020 033			the borrower has a minim	idiri or ewo monens	
		PITI reserves; and o a year-to-date paystub or direct verification of income (e.g., The Work Number) for the			
		-			
		immediately precedes the		nents showing direct	
	deposit from the	e borrower's employment	: is not eligible)		
	Self-Employed Borrowers				
	<ul> <li>Verification that</li> </ul>	the borrower's business	remains operational mus	t be done within ten	
	(10) calendar da	ys of the Note date (Chan	ged to <i>calendar davs</i> with	Announcement	
	2020-094)	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,			
	•	be completed in any of t	ho following ways:		
		current work (executed c			
	<ul> <li>business is operating on the day the lender verifies self-employment);</li> <li>lender certification that the business is open and operating (lender confirmed through a phone call or other means);</li> </ul>				
				nder confirmed	
	<ul> <li>business we</li> </ul>	ebsite demonstrating activ	vity supporting current bu	usiness operations	
	(timely appo	ointments for estimates o	r service can be schedule	ed).	
Age of	Income and asset documenta				
Documentation					
2020-036-DTC/JV					
<u>2020-059</u> -Wholesale					
Suspension of Tax	Temporarily not required as	outlined in the Product Pr	ofiles		
Transcripts					
<u>2020-031</u>					
Property Valuations	Transaction Type		Desktop	Interior/Exterior	
2020-038	31.5	Exterior-Only	Appraisal	Appraisal	
2020 030		L	pp. aisai	pp. a.sa.	

# DTC, Retail/JV, Wholesale

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	Purchase	Yes	Yes	Yes
	Rate & Term Refi	Yes	No	Yes
	Simple Refi	Tes	INO	Tes
	Streamline Refi	NA	NA	NA
	Cash-out Refi	No	No	Yes
	New Construction			
	• Purchase	No	No	Yes
	Build on Own Land			
Use of Rental	Use of rental income to qu	ualify		
Income	o The use of rental inco	me from other real estat	te owned requires one of	the following:
<u>2020-093</u>	evidence of the most recent two (2) months' receipt of rental income for each rental			ne for each rental
	property owned (	only applies to propertie	s that utilize rental incom	ne for qualification)
	<ul><li>Verify six (6) month</li></ul>	ths PITI reserves or		
	<ul> <li>Reduce the effect</li> </ul>	ive income associated w	ith the calculation of rent	al income by 25%
	(in addition to any	reduction already requ	ired by HUD)	
		VA		
Re-verification of	A verbal Re-verification of Emp	loyment (VVOE) within to	en (10) business days of t	he Note date is
Employment	required. When a VVOE cannot	required. When a VVOE cannot be obtained, NewRez will permit one of the following as an alternative.		
<u>2020-040</u>	An email directly from the	employer:		
	<ul> <li>Must be from the employer's email address, such as <u>name@company.com</u> (no Gmail,</li> </ul>			<u>com</u> (no Gmail,
	yahoo, etc.)			
	<ul> <li>Must be from the bol</li> </ul>	rrower's direct superviso	or/manager or the employ	/er's Human
	Resources departme	nt,		
	o Must contain all the s	standard information red	quired on a VVOE, includi	ng the name, title,
	and phone number o	of the person providing t	he verification, and	
	<ul> <li>Must identify the borrower's name and current employment status.</li> </ul>			
	Paystub			
			hat immediately precede:	
	income should be co	nsistent with the paystul	b used for qualification ar	nd the AUS findings,
	with no decrease or a	adverse change in earnir	igs.	
	Self-Employed Borrowers			
	o Verification that the b	oorrower's business rem	ains operational must be	done within ten
	(10) calendar days of			
Age of	Income and asset documentat	ion must be 60 days old	as of the Note date	
Documentation				
2020-036-DTC/JV				
<u>2020-059</u> -Wholesale				
Suspension of Tax	Temporarily not required as ou	utlined in the Product Pr	ofiles	
Transcripts				
2020-031				
Property Valuation	If the appraiser cannot cor	•		er will complete an
2020-040	Exterior-Only or Desktop a		by VA instructions	
	Reconsideration of Value (	ROV)		

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	<ul> <li>Purchase: ROV requests will be restricted to no greater than 7% from the appraiser's</li> </ul>		
	opinion of value or \$10,000, whichever is greater		
	Cash-Out Refi: VA will suspend ROV requests for cash-out refinance loans until further		
	notice		
	Termite inspection		
	<ul> <li>Termite inspection report is required if the property is located in an area on the Termite</li> </ul>		
	Infestation Probability Map where the probability of termite infestation is "very heavy" or		
	"moderate to heavy". If a termite report is unattainable, use one of the following options:		
	Purchase: If there is no known or visible evidence of termite infestation present, the		
	seller and realtor must provide a certification to that fact and the Veteran must		
	acknowledge that no inspection was completed. If there is known or visible evidence		
	of termite infestation, a clear termite report may be required prior to closing or a		
	certain period of time after closing at the discretion of the SAR		
	Cash-Out Refi: The Veteran can provide a certification of fact if there is no known or		
	visible evidence of termite infestation present. If there is known or visible evidence		
	of termite infestation, a clear termite report may be required prior to closing or a		
	certain period of time after closing at the discretion of the SAR.		
Water Quality Test	All properties with individual water supply systems must be tested for potable water that meets		
2020-047	local health authority standards per <u>Chapter 12</u> Minimum Property Requirements in the VA		
	Lenders Handbook		

	USDA		
Re-verification of	A verbal Re-verification of Employment (VVOE) within ten (10) business days of the Note date is		
Employment	required. When a VVOE cannot be obtained, NewRez will permit one of the following as an		
<u>2020-039</u>	alternative:		
	a direct electronic verification of employment from a Third-Party Verification Vendor that		
	provides immediate work status reporting, or		
	email from the borrower's employer that must:		
	<ul> <li>Be from the employer's email address, such as <u>name@company.com</u> (no Gmail, yahoo, etc.)</li> </ul>		
	<ul> <li>Be from the borrower's direct supervisor/manager or the employer's Human Resources department,</li> </ul>		
	<ul> <li>Contain all the standard information required on a VVOE, including the name, title, and phone number of the person providing the verification, and</li> </ul>		
	o Identify the borrower's name and current employment status.		
	Self-Employed Borrowers		
	<ul> <li>Verification that the borrower's business remains operational must be done within ten</li> </ul>		
	(10) business days of the Note date		
Age of	Income and asset documentation must be 60 days old as of the Note date		
Documentation			
2020-043-DTC/JV			
<u>2020-030</u> -Wholesale			

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Suspension of Tax	Tax transcripts are required. If unable to obtain, document your correspondence to and from the		
Transcripts	IRS in the loan file to support the omission. "Failure to file" tax returns when legally required to do		
<u>2020-031</u>	so is not an eligible explanation. The bank statements must be reviewed for undocumented large		
	deposits that are identified that may be attributed to additional income sources.		
Property Valuation	Purchase and Non-Streamlined Refi		
<u>2020-039</u>	o Exterior-Only Appraisal		
	New construction not eligible		